## THE CERES COMMUNITY PROJECT

(A Nonprofit Public Benefit Corporation)

## FINANCIAL STATEMENTS

and Supplemental Information
December 31, 2015 and 2014

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# Carolyn A. Mayes, CPA Auditing and Consulting Services 

## INDEPENDENT AUDITORS REPORT

To the Board of Directors of The Ceres Community Project Sebastopol, California

I have audited the accompanying financial statements of The Ceres Community Project (a nonprofit organization), which comprise the statements of financial position as of December 31, 2015 and 2014, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of the internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audits. I conducted my audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error, in making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

## Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Ceres Community Project as of December 31, 2015 and 2014, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.


Sebastopol, California
March 31, 2016

THE CERES COMMUNITY PROJECT
(A Nonprofit Public Benefit Corporation)
Statements of Financial Position
December 31, 2015 and 2014

|  | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |  |
| Cash | \$ | 403,511 | \$ | 380,477 |
| Accounts Receivable |  | 324 |  | 1,958 |
| Other Current Assets |  | 7,903 |  | 5,883 |
| TOTAL CURRENT ASSETS |  | 411,738 |  | 388,318 |

Property and Equipment, net
$1,078,423 \quad 1,014,273$

TOTAL ASSETS

LIABILITIES AND NET ASSETS
Accounts Payable
Accrued Paid Time Off
Other Current Liabilities
Current Portion of Long-term Debt
TOTAL CURRENT LIABILITIE

| 41,822 | 25,938 |  |
| ---: | ---: | ---: |
| 23,888 | 21,630 |  |
| 5,236 | 10,507 |  |
| 11,000 | 10,000 |  |
|  | 61,946 | 68,075 |

Long-term Debt
TOTAL LIABILITIES

| 334,142 | 319,422 |  |
| ---: | :--- | :--- |
|  |  | 387,497 |

NET ASSETS
Unrestricted
Temporarily restricted
TOTAL NET ASSETS
TOTAL LIABILITIES AND NET ASSETS
826,291

247,782 | 775,648 |  |
| ---: | ---: |
| 239,446 |  |
|  |  |
| $1,074,073$ | $1,015,094$ |

$\underline{\underline{\$ 1,490,161}} \xlongequal{\$ 1,402,591}$

# THE CERES COMMUNITY PROJECT 

(A Nonprofit Public Benefit Corporation)
Statement of Activities
For the Year Ended December 31, 2015

|  | Unrestricted | Temporarily Restricted |  | Total |
| :---: | :---: | :---: | :---: | :---: |
| REVENUES AND SUPPORT: |  |  |  |  |
| Contributions: |  |  |  |  |
| Individuals | \$ 485,262 |  | 209,254 | \$ 694,516 |
| Businesses and Organizations | 135,229 |  | 37,631 | 172,860 |
| Foundation Grants | 227,542 |  | 154,540 | 382,082 |
| In-Kind Contributions | 365,221 |  |  | 365,221 |
| Community Outreach Revenues | 28,545 |  | - | 28,545 |
| Sales of Food Products | 118,119 |  | - | 118,119 |
| Special Events | 214,211 |  | - | 214,211 |
| Affiliate License and Training Fees | 7,294 |  |  | 7,294 |
| Interest and Other Income | 8,636 |  | - | 8,636 |
| Net Assets Released From Restrictions: | 393,089 |  | $(393,089)$ | - |
| TOTAL REVENUES AND SUPPORT | 1,983,148 |  | 8,336 | 1,991,484 |
| EXPENSES: |  |  |  |  |
| Program Services: |  |  |  |  |
| Meal Program-Sebastopol | 794,106 |  | - | 794,106 |
| Meal Program-Marin County | 253,291 |  | - | 253,291 |
| Meal Program-Sonoma Valley | 156,357 |  | - | 156,357 |
| Meal Program-East Bay | 23,184 |  | - | 23,184 |
| Meal Program-Dream Center | 1,712 |  | - | 1,712 |
| Community Outreach and Education | 208,560 |  | - | 208,560 |
| Food Sales and Catering | 19,000 |  | - | 19,000 |
| National Program | 19,576 |  | - | 19,576 |
| Total Program Services | 1,475,786 |  | - | 1,475,786 |
| Supporting Services: |  |  |  |  |
| General \& Administrative | 169,220 |  | - | 169,220 |
| Fundraising | 287,499 |  | - | 287,499 |
| Total Supporting Services | 456,719 |  | - | 456,719 |
| TOTAL EXPENSES | 1,932,505 |  | - | 1,932,505 |
| CHANGE IN NET ASSETS | 50,643 |  | 8,336 | 58,979 |
| NET ASSETS, BEGINNING | 775,648 |  | 239,446 | 1,015,094 |
| NET ASSETS, END OF YEAR | \$ 826,291 |  | 247,782 | \$1,074,073 |

THE CERES COMMUNITY PROJECT
(A Nonprofit Public Benefit Corporation)
Statement of Activities
For the Year Ended December 31, 2014

|  | Unrestricted |  | Temporarily Restricted |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUES AND SUPPORT: Contributions: |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Individuals | \$ | 347,154 | \$ | 61,827 | \$ | 408,981 |
| Businesses and Organizations |  | 82,268 |  | 19,489 |  | 101,757 |
| Foundation Grants |  | 138,463 |  | 171,064 |  | 309,527 |
| In-Kind Contributions |  | 304,428 |  | - |  | 304,428 |
| Government Grants |  | 106,769 |  | - |  | 106,769 |
| Community Outreach Revenues |  | 28,289 |  | - |  | 28,289 |
| Sales of Food Products |  | 119,415 |  | - |  | 119,415 |
| Special Events |  | 200,149 |  | - |  | 200,149 |
| Affiliate Licensing Fees |  | 2,196 |  | - |  | 2,196 |
| Interest Income |  | 100 |  | - |  | 100 |
| Net Assets Released From Restrictions: |  | 194,662 |  | $(194,662)$ |  | - |
| TOTAL REVENUES AND SUPPORT |  | 1,523,893 |  | 57,718 |  | 1,581,611 |
| EXPENSES: |  |  |  |  |  |  |
| Program Services: |  |  |  |  |  |  |
| Meal Program-Sebastopol |  | 741,744 |  | - |  | 741,744 |
| Meal Program-Marin County |  | 127,441 |  | - |  | 127,441 |
| Meal Program-Sonoma Valley |  | 104,523 |  | - |  | 104,523 |
| Meal Program-East Bay |  | 2,154 |  |  |  | 2,154 |
| Community Outreach and Education |  | 205,365 |  | - |  | 205,365 |
| Food Sales and Catering |  | 29,706 |  | - |  | 29,706 |
| National Program |  | 18,570 |  | - |  | 18,570 |
| Total Program Services |  | 1,229,503 |  | - |  | 1,229,503 |
| Supporting Services: |  |  |  |  |  |  |
| General \& Administrative |  | 171,695 |  | - |  | 171,695 |
| Fundraising |  | 231,436 |  | - |  | 231,436 |
| Total Supporting Services |  | 403,131 |  | - |  | 403,131 |
| TOTAL EXPENSES |  | 1,632,634 |  | - |  | 1,632,634 |
| CHANGE IN NET ASSETS |  | $(108,741)$ |  | 57,718 |  | $(51,023)$ |
| NET ASSETS, BEGINNING |  | 884,389 |  | 181,728 |  | 1,066,117 |
| NET ASSETS, END OF YEAR | \$ | 775,648 | \$ | 239,446 | \$ | 1,015,094 |

# THE CERES COMMUNITY PROJECT 

(A Nonprofit Public Benefit Corporation)

## Statements of Cash Flows

## For the Years Ended December 31, 2015 and 2014

|  | 2015 | 2014 |
| :---: | :---: | :---: |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |
| Change in net assets | \$ 58,979 | \$ $(51,023)$ |
| Adjustments to reconcile change in net assets to net cash provided by operating activities: |  |  |
| Depreciation | 38,820 | 35,856 |
| (Increase) Decrease in current assets: |  |  |
| Accounts receivable | 1,634 | 35,237 |
| Other Current Assets | $(2,020)$ | 6,485 |
| Increase (Decrease) in current liabilities: |  |  |
| Accounts payable | 15,884 | 11,315 |
| Accrued paid time off | 2,258 | 4,384 |
| Other current liabilities | $(5,271)$ | 1,971 |
| NET CASH PROVIDED BY OPERATING ACTIVITIES | 110,284 | 44,225 |
| CASH FLOWS FROM INVESTING ACTIVITIES |  |  |
| Purchase of building improvements | $(10,759)$ | $(8,873)$ |
| Purchase of equipment | $(92,211)$ | $(14,309)$ |
| NET CASH USED IN INVESTING ACTIVITIES | $(102,970)$ | $(23,182)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES |  |  |
| Proceeds from note payable | 25,000 | - |
| Repayments of note payable | $(9,280)$ | $(8,343)$ |
| NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES | 15,720 | $(8,343)$ |
| INCREASE IN CASH AND CASH EQUIVALENTS | 23,034 | 12,700 |
| CASH AND CASH EQUIVALENTS, Beginning of Year | 380,477 | 367,777 |
| CASH AND CASH EQUIVALENTS, End of Year | \$403,511 | \$380,477 |

THE CERES COMMUNITY PROJECT (A Nonprofit Public Benefit Corporation)
Statement of Functional Expenses
For the Year Ended December 31, 2015

THE CERES COMMUNITY PROJECT (A Nonprofit Public Benefit Corporation) Statement of Functional Expenses
For the Year Ended December 31, 2014

| Program Expenses |  |  |  |  |  |  |  |  |  |  |  | Supporting Expenses |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Meal Programs |  |  |  |  |  | $\begin{gathered} \text { Community } \\ \text { Outreach } \\ \hline \end{gathered}$ | Food Sales |  | National Program | $\begin{gathered} \text { Total } \\ \text { Programs } \end{gathered}$ |  | General \& Administrative |  | Fundraising |
| Sebastopol | Marin Co. |  | noma Vly |  | st Bay |  |  |  |  |  |  |  |  |  |
| \$ 304,623 | \$ 53,393 | \$ | 26,277 | \$ | 1,873 | \$113,669 | \$ | 1,992 | \$15,144 | \$ | 516,971 |  | 59,747 | \$ 119,173 |
| 24,536 | 4,764 |  | 2,237 |  | 281 | 9,096 |  | 178 | 1,142 |  | 42,234 |  | 5,297 | 9,395 |
| 23,457 | 4,185 |  | 1,336 |  | - | 10,121 |  | - | 627 |  | 39,726 |  | 4,014 | 3,366 |
| 352,616 | 62,342 |  | 29,850 |  | 2,154 | 132,886 |  | 2,170 | 16,913 |  | 598,931 |  | 69,058 | 131,934 |
| 105,308 | - |  | 40,806 |  | - | 1,430 |  | - | - |  | 147,544 |  | 45,089 | - |
| 457,924 | 62,342 |  | 70,656 |  | 2,154 | 134,316 |  | 2,170 | 16,913 |  | 746,475 |  | 114,147 | 131,934 |
| 149,040 | 29,295 |  | 12,939 |  | - | 225 |  | - | - |  | 191,499 |  | 74 | 2,446 |
| 13,545 | 7,094 |  | 101 |  | - | 4,075 |  | - | - |  | 24,815 |  | 37,959 | 32,860 |
| 33,319 | 7,301 |  | 1,985 |  | - | 12,313 |  | - | 727 |  | 55,645 |  | 3,200 | 3,151 |
| 22,018 | 9,446 |  | 15,000 |  | - | 4,018 |  | - | - |  | 50,482 |  | 4,018 | 4,018 |
| 27,697 | 441 |  | - |  | - | 6,659 |  | - | 120 |  | 34,917 |  | 218 | 721 |
| - | 2,666 |  | - |  | - | 26,151 |  | - | - |  | 28,817 |  | - | 5,538 |
| - | 2,235 |  | - |  | - | - |  | - | - |  | 2,235 |  | - | 30,127 |
| 9,667 | 2,855 |  | 1,965 |  | - | 2,355 |  | 92 | 62 |  | 16,996 |  | 2,564 | 1,121 |
| - | - |  | - |  | - | - |  | 19,879 | - |  | 19,879 |  | - | - |
| 13,976 | - |  | - |  | - | 3,494 |  | - | - |  | 17,470 |  | 1,711 | - |
| 8,116 | 868 |  | 290 |  | - | 1,001 |  | - | 283 |  | 10,558 |  | 662 | 1,336 |
| - | 587 |  | 20 |  | - | - |  | - | - |  | 607 |  | 1,828 | 9,044 |
| 5,944 | 855 |  | 607 |  | - | 2,062 |  | - | 37 |  | 9,505 |  | 955 | 515 |
| 2,869 | - |  | 338 |  | - | 1,369 |  |  | 423 |  | 4,999 |  | 2,954 | 1,427 |
| 1,812 | 357 |  | 15 |  | - | 270 |  | 20 | - |  | 2,474 |  | 626 | 6,022 |
| - | - |  | 58 |  | - | 5,518 |  | - | - |  | 5,576 |  | - | - |
| 1,035 | 1,099 |  | 152 |  | - | 1,539 |  | - | 5 |  | 3,830 |  | 288 | 1,001 |
| 2,327 | - |  | 397 |  | - | - |  | - | - |  | 2,724 |  | - | - |
| - | - |  | - |  | - | - |  | - | - |  | - |  | 491 | 175 |
| $(7,545)$ | - |  | - |  | - | - |  | 7,545 | - |  | - |  | - | - |
| \$ 741,744 | \$127,441 | \$ | 104,523 | \$ | 2,154 | \$205,365 |  | 29,706 | \$18,570 | \$ | 1,229,503 |  | 171,695 | \$ 231,436 |

# THE CERES COMMUNITY PROJECT 

(A Nonprofit Public Benefit Corporation)
Notes to Financial Statements
December 31, 2015 and 2014

## NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization - The Ceres Community Project (the Organization) is a non-profit public benefit corporation which was incorporated in the State of California in 2008. The Organization's administrative offices and primary community kitchen are located in Sebastopol, California. Additional community kitchens were located in Sonoma Valley and Marin County, California in the years ended December 31, 2015 and 2014.

In February 2016, the Sonoma Valley kitchen was closed, and a new kitchen was opened in Santa Rosa, California under an agreement with Social Advocates for Youth, a nonprofit serving homeless youth and those leaving the foster care system. The Sonoma Valley area continues to be served via the Santa Rosa kitchen. In March 2016, a fourth commercial kitchen was added in Alameda, California under an agreement with the Alameda Point Collaborative, a nonprofit helping families and individuals break the cycle of homelessness and poverty, to engage formerly homeless youth and provide nourishing organic meals to women with cancer living at or below 200\% or the Federal Poverty Level.

The Organization's mission is three-fold: (1) to provide those facing cancer and other lifethreatening illnesses with nourishing whole foods meals that can support their healing, (2) to teach teens how to cook and eat for health and to develop them as future leaders committed to making a difference in their communities, and (3) to educate the general public about the vital link between what we eat and our health.

The organization delivers meals from their commercial kitchen locations to client families struggling with life-threatening illnesses. The teen leadership programs engage in service learning in organic food nutrition and preparation. The teens in Sebastopol also engage in service learning in organic food gardening. In addition, the Organization conducts educational programs on health and healing foods.

Basis of Accounting - The financial statements of the Organization have been prepared under the accrual basis of accounting in accordance with U.S. generally accepted accounting principles.

Revenue Recognition for Contributions - Contributions primarily consist of cash and in-kind donations and are recognized as support on the date of donation. Sales of cookbooks and promotional products are recognized as unrestricted revenue upon delivery.

Contributions of cash and other assets with donor stipulations that limit the use of the donated asset are reported as an increase in temporarily or permanently restricted net assets. Upon accomplishment of a donor's intended purpose, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities as net assets released from restrictions.

# THE CERES COMMUNITY PROJECT 

(A Nonprofit Public Benefit Corporation)
Notes to Financial Statements
December 31, 2015 and 2014
NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

In-Kind Contributions and Expenses - Donated assets, food, use of facilities and professional services are recorded at fair market value on the date of donation.

Functional Expenses - Expenses are primarily charged directly to program or supporting service categories based on specific identification, square footage and employee full-time equivalency (FTE) percentage allocation methods.

Cash and Cash Equivalents - Cash and cash equivalents primarily consists of deposits held on demand at a bank. The organization considers all highly liquid deposits held at financial processing companies to be cash equivalents. Cash and cash equivalents held at Exchange Bank frequently exceeded the federally insured limit of $\$ 250,000$ in the years ended December 31, 2015 and 2014. Cash held at financial processing companies totaled $\$ 6,200$ and $\$ 6,635$ at December 31, 2015 and 2014, respectively.

Accounts Receivable - Accounts receivable are stated at the amount management expects to collect from outstanding balances. Management believes the amounts receivable are fully collectible and has not established an allowance for doubtful accounts.

Property and Equipment - Property and equipment is stated at cost or at estimated fair market value at date of donation. The Organization capitalizes property and equipment at a cost or fair market value greater or equal to $\$ 1,000$. Depreciation is calculated using the straight-line method over the following estimated useful lives:

|  | $\underline{\text { Years }}$ |
| :--- | :---: |
| Building Improvements | $20-40$ |
| Kitchen Equipment | $10-12$ |
| Computer and Office Equipment | 5 |

Use of Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses during the period. Accordingly, actual results may differ from these estimates.

Reclassifications - Certain amounts in the prior-year financial statements have been reclassified for comparative purposes to conform with the presentation in the current-year financial statements.

# THE CERES COMMUNITY PROJECT 

(A Nonprofit Public Benefit Corporation)
Notes to Financial Statements
December 31, 2015 and 2014
NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Income Taxes - The Ceres Community Project is exempt from income taxation under Section 501(c)(3) of the Internal Revenue Code and Section 23701d of the California Revenue and Taxation Code. The Internal Revenue Service has determined that The Ceres Community Project is an organization described in Sections 509(a)(1) and 170(b)(1)(A)(i) of the Internal Revenue Code.

Accounting principles generally accepted in the United States of America require the Organization's management to evaluate tax positions taken by the Organization and recognize a tax liability (or asset) if the Organization has taken an uncertain position that more likely than not would not be sustained upon examination by the Internal Revenue Service and state taxing authorities. The Organization's evaluation on December 31, 2015 and 2014, revealed no tax positions that would have a material impact on the financial statements.

The Organization is subject to routine audits for three years after the later of the due date or filing date of its federal informational and income tax returns and for four years for its California returns; however, there are currently no audits for any tax periods in progress.

## NOTE 2 - PROPERTY AND EQUIPMENT

Property and equipment consists of the following at December 31, 2015 and 2014:

|  | 2015 | 2014 |
| :---: | :---: | :---: |
| Land | \$265,400 | \$265,400 |
| Building Improvements | 727,263 | 707,631 |
| Kitchen and Office Equipment | 186,767 | 94,556 |
| Computer Software | 34,440 | 34,440 |
| Building Remodel in Process | - | 8,873 |
| Total Property and Equipment | 1,213,870 | 1,110,900 |
| Less Accumulated Depreciation | $(135,447)$ | $(96,627)$ |
| Property and Equipment, net | \$1,078,423 | \$1,014,273 |

Depreciation expense for property and equipment in the years ended December 31, 2015 and 2014 totaled $\$ 38,820$ and $\$ 35,856$, respectively.

# THE CERES COMMUNITY PROJECT 

(A Nonprofit Public Benefit Corporation)
Notes to Financial Statements
December 31, 2015 and 2014

## NOTE 3 - LAND AND BUILDING LEASES

Sebastopol, California
During the year ended December 31, 2014, the Organization rented office space for its administrative and fundraising facilities under an operating lease which was terminated on December 31, 2014.

During the year ended December 31, 2015, the organization subleased office space in Sebastopol, California for $\$ 4,000$ per month. Effective January 1, 2016, this facility is being used under a license agreement which terminates on December 31, 2016, and then may continue on a month-to-month basis. Either party may terminate the license agreement with at least 90 days written notice. The agreement also includes the use of adjacent land for the Ceres Community Garden as a donation to the Organization valued at $\$ 1,500$ per month as determined by the landlord and Organization. The fair value of the land usage totaled $\$ 18,000$ in the years ended December 31, 2015 and 2014, and has been included in in-kind contribution revenues and rent expenses in the Statement of Activities.

## Marin County, California

The Organization uses the commercial kitchen facilities of Community Action Marin, a non-profit corporation, approximately 10 hours per week for its program operations in Marin County. The Organization pays $\$ 867$ per month under a use agreement which expires on March 30, 2017.

## Sonoma, California

The use of commercial kitchen facilities in Sonoma, California were donated to the organization from September 1, 2014 through December 31, 2015. The fair value of the usage of these facilities totaled $\$ 15,000$ in the years ended December 31, 2015 and 2014, and has been included in in-kind contribution revenues and rent expenses in the Statement of Activities. The Organization discontinued using these facilities in February 2016.

## Santa Rosa, California

During the year ended December 31, 2015, the Organization entered into a lease and integrated service agreement with the Social Advocates for Youth. Under the agreement, the Organization will purchase kitchen, garden and office equipment to operates its meal program and Social Advocates for Youth will provide kitchen, café and office space to the Organization for two 10 year rent free lease terms. As of December 31, 2015, the Organization purchased commercial kitchen equipment at a total cost of \$75,521 for this location. Operations began in February 2016.

# THE CERES COMMUNITY PROJECT 

## (A Nonprofit Public Benefit Corporation)

Notes to Financial Statements

## December 31, 2015 and 2014

NOTE 3 - LAND AND BUILDING LEASES (Continued)
Alameda, California
During the year ended December 31, 2015, the Organization entered into a lease and integrated service agreement with the Alameda Point Collaborative. Under the agreement, the Organization will provide food and kitchen supplies needed to operate its meal program, and Alameda Point Collaborative will provide kitchen and meeting room facilities for a 5 year renewable rent free lease term. Operations began at this location in March 2016.

Rental expenses, including donated facilities, totaled $\$ 89,173$ and $\$ 58,516$ in the years ended December 31, 2015 and 2014, respectively. The fair value of donated facilities included in rental expenses totaled $\$ 33,000$ in each of the years ended December 31, 2015 and 2014.

Minimum future rental payments are as follows as of December 31, 2015:
For the Year Ending December 31,

2016
2017
Total

| $\$ 22,404$ |
| ---: |
| 2,601 |
| $\$ 25,005$ |

NOTE 4 - NOTES PAYABLE
Notes payable consisted of the following at December 31, 2015 and 2014:

Note payable to finance company, monthly payments of principal and interest totaling \$2,215 are due each month based on a 25 year amortization schedule. The interest rate is adjustable quarterly at the finance company's prime rate plus $.75 \%$. The interest rate at December 31, 2015 and 2014 was $5.25 \%$ per annum. The remaining balance of approximately $\$ 331,000$ is due in full on July 5 , 2017. The note is secured by a deed of trust on the Organization's facilities at 7351 Bodega Avenue in Sebastopol, California at a total cost of \$969,993 and substantially all other assets of the Organization. In addition, $\$ 32,500$ of cash belonging to individuals is being held by the lender in secured accounts to guarantee the loan.

# THE CERES COMMUNITY PROJECT 

## (A Nonprofit Public Benefit Corporation)

Notes to Financial Statements
December 31, 2015 and 2014

NOTE 4 - NOTES PAYABLE (Continued)
Capital lease payable to financing company, monthly payments of principal and interest totaling approximately $\$ 163$ are due through June 2018. Secured by office equipment at a cost of $\$ 7,000$.

Total Notes Payable

| 3,939 | 5,182 |
| ---: | ---: |
| 345,142 |  |
| 329,422 |  |

Less Current Portion
$(11,000)$
$(10,000)$

Non-current Portion

| $(11,000)$ | $(10,000)$ |  |
| ---: | :---: | :---: |
|  |  | $\$ 334,142$ |

The note payable to finance company is subject to certain financial covenants. The Organization received a waiver from the financial institution regarding the capital expenditure covenant in the year ending December 31, 2015.

Future scheduled maturities of the note payable are as follows as of December 31, 2015:

| Year Ending December 31, | Amount |
| :---: | ---: |
| 2016 | $\$ 11,000$ |
| 2017 | 333,500 |
| 2018 | 642 |
|  | $\$ 345,142$ |

## NOTE 5 - BANK LINES OF CREDIT

The Organization has a bank line of credit for $\$ 150,000$. Outstanding balances accrue interest based on the greater of lender's prime rate or $4.5 \%$ per annum. No balances were outstanding as of December 31, 2015 and 2014 The line of credit is secured by substantially all accounts, inventory, equipment and general intangible assets of the Organization and expires on May 1, 2016.

The Organization has an unsecured credit card with a bank with a limit of $\$ 25,000$. The outstanding balance totaled $\$ 12,573$ and $\$ 10,413$ at December 31, 2015 and 2014, respectively, and was included in Accounts Payable in the Statement of Financial Position.

# THE CERES COMMUNITY PROJECT 

## (A Nonprofit Public Benefit Corporation)

Notes to Financial Statements
December 31, 2015 and 2014
NOTE 6 - TEMPORARILY RESTRICTED NET ASSETS
Temporarily restricted net assets consist of the following at December 31, 2015 and 2014:

|  | 2015 | 2014 |
| :---: | :---: | :---: |
| Temporary Restrictions for: |  |  |
| Marin Meal Project | \$60,872 | \$82,881 |
| Sonoma Valley Satellite Kitchen | 8,145 | 12,227 |
| East Bay Satellite Kitchen | 85,027 | 103,211 |
| Dream Center in Santa Rosa | 93,738 | - |
| Bodega Avenue Building Remodel | - | 41,127 |
| Total Temporarily Restricted Net Assets | \$247,782 | \$239,466 |

## NOTE 7 - IN-KIND CONTRIBUTIONS AND EXPENSES

In the years ended December 31, 2015 and 2014, the Organization received in-kind donations of food, facility usage and skilled services which have been included in the statements of activities and statements of functional expenses as in-kind contribution revenues and food expenses, rent expenses, and contributed professional service expenses as follows:

Food
Use of Land for Garden
Use of Satellite Kitchen
Professional Services
Total In-Kind Contributions

| 2015 |  | 2014 |
| ---: | ---: | ---: |
|  | $\$ 83,184$ |  |
| 18,000 |  | 18,000 |
| 15,000 |  | 15,000 |
| 249,037 |  | 192,633 |

$\underline{\$ 365,221} \quad \begin{aligned} & \$ 304,428\end{aligned}$

## Contributed Professional Services:

Contributed professional services primarily include donated skilled services from chefs, landscapers, licensed social workers, educators and organizational development professionals. The fair value of these professional services has been determined by management using the U.S. Department of Labor's Occupational Employment Statistics for each relevant job classification in the Sonoma County, Marin County and/or California areas, plus payroll taxes and employee benefits estimated at $16 \%-17 \%$ of salaries and wages.

# THE CERES COMMUNITY PROJECT 

(A Nonprofit Public Benefit Corporation)
Notes to Financial Statements
December 31, 2015 and 2014

## NOTE 7 - IN-KIND CONTRIBUTIONS AND EXPENSES (Continued)

The total fair value of contributed professional services included in the financial statements in the year ended December 31, 2015 is as follows:

|  | Average |  |  |
| :---: | :---: | :---: | :---: |
|  | Number of Hours Contributed | Fair Value Per Hour of Service | Total Fair Value of Services |
| Sebastopol Meal Program | 2,631 | \$37.10 | \$97,598 |
| Marin Meal Program | 1,297 | \$41.52 | 53,840 |
| Sonoma Meal Program | 1,337 | \$39.44 | 52,732 |
| Community Outreach | 68 | \$29.39 | 1,998 |
| Management and General | 915 | \$35.16 | 32,172 |
| Fundraising | 262 | \$40.83 | 10,697 |
| Totals | 6,510 |  | \$249,037 |

The total fair value of contributed professional services included in the financial statements in the year ended December 31, 2014 is as follows:

|  | Averag |  |  |
| :---: | :---: | :---: | :---: |
|  | Number of Hours Contributed | Fair Value Per Hour of Service | Total Fair Value of Services |
| Sebastopol Meal Program | 2,791 | \$37.74 | \$105,308 |
| Sonoma Meal Program | 1,030 | \$39.62 | 40,806 |
| Community Outreach | 49 | \$29.19 | 1,430 |
| Management and General | 896 | \$50.33 | 45,089 |
| Totals | 4,766 |  | \$192,633 |

## Non-Professional Donated Services:

The Organization also has many volunteers who donate their non-professional services towards programs and support. In accordance with generally accepted accounting principles, the value of these non-professional services is not reflected in these financial statements. In the year ended December 31, 2015, adult volunteers donated 22,412 hours of non-professional service and teen volunteers donated 22,886 hours. In the year ended December 31, 2014, adult volunteers donated 19,325 hours of non-professional service and teen volunteers donated 19,303 hours.

The fair value of these non-professional services has been determined by management using the U.S. Department of Labor's Occupational Employment Statistics for the Sonoma County, Marin County and California areas, plus benefits and taxes estimated at $16-17 \%$ of compensation in the years ended December 31, 2015 and 2014.

# THE CERES COMMUNITY PROJECT 

(A Nonprofit Public Benefit Corporation)
Notes to Financial Statements
December 31, 2015 and 2014

## NOTE 7 - IN-KIND CONTRIBUTIONS AND EXPENSES (Continued)

The total fair value of the non-professional volunteer services in the year ended December 31, 2015 is as follows:

|  | A |  |  |
| :---: | :---: | :---: | :---: |
|  | Number of Hours Contributed | Fair Value Per Hour of Service | Total Fair Value of Services |
| Adult Volunteers | 22,412 | \$16.03 | \$359,262 |
| Teen Volunteers | 22,886 | \$10.44 | \$238,930 |
| Totals | 45,298 |  | \$598,192 |

The total fair value of the non-professional volunteer services in the year ended December 31, 2014 is as follows:

|  | Average |  |  |
| :---: | :---: | :---: | :---: |
|  | Number of Hours Contributed | Fair Value Per Hour of Service | Total Fair Value of Services |
| Adult Volunteers | 19,325 | \$20.32 | \$392,625 |
| Teen Volunteers | 19,303 | \$10.37 | \$200,099 |
| Totals | 38,628 |  | \$592,724 |

## NOTE 8 - SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION

During the year ended December 31, 2015 and 2014, the Organization paid the following in interest:

|  | 2015 <br>  <br> Interest Paid <br> $\$ 18,792$ |  | $\$ 19,180$ |
| :--- | :--- | :--- | :--- |

## NOTE 9 - SUBSEQUENT EVENTS

The Organization has evaluated subsequent events through March 31, 2016, the date the financial statements were available to be issued.

In February 2016, meal program operations in Sonoma, California were transferred to the Dream Center in Santa Rosa, California under a lease and integrated service agreement with Social Advocates for Youth.

In March 2016, meal program operations commenced at a fourth commercial kitchen located in Alameda, California under a lease and integrated service agreement with Alameda Point Collaborative. See Note 3 for additional disclosures.

## SUPPLEMENTAL INFORMATION

# Carolyn A. Mayes, CPA <br> Auditing and Consulting Services 

## INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTAL INFORMATION

To the Board of Directors of
The Ceres Community Project
Sebastopol, California

I have audited the financial statements of The Ceres Community Project as of December 31, 2015 and 2014 and for the years then ended, and have issued my report thereon dated March 31, 2016, which contained an unmodified opinion on those financial statements. My audit was performed for the purpose of forming an opinion on the financial statements as a whole.

The Schedule of Expenses - Including the Fair Value of Non-Professional Volunteer Services for the years ended December 31, 2015 and 2014 are presented for purposes of additional analysis and are not a required part of the financial statements. The schedules include the fair value of nonprofessional volunteer services, which is a departure from generally accepted accounting principles. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In my opinion, except for the inclusion of the fair value of non-professional volunteer services, the information is fairly stated in all material respects in relation to the financial statements as a whole.


Sebastopol, California
March 31, 2016
THE CERES COMMUNITY PROJECT


|  | Program Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  | Supporting Expenses |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Meal Programs |  |  |  |  |  | Community Outreach |  | Food Sales |  | National Program |  | Total Programs |  | General \&Administrative |  | Fundraising |
|  | Sebastopol | Marin County | Sonoma Valley | East Bay |  | $\begin{aligned} & \text { Sream } \\ & \text { Venter } \\ & \hline \end{aligned}$ |  |  |  |  |  |  |  |  |  |  |  |
| EXPENSES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Compensation: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Employees | \$ 346,824 | \$ 133,681 | \$ 45,915 | \$ 22,717 | \$ | 55 | \$ | 140,333 | \$ | 6,764 | \$ | 16,951 | \$ | 713,240 | \$ | 73,669 | \$ 157,473 |
| Contributed Professional Services | 97,598 | 53,840 | 52,732 | - |  | - |  | 1,998 |  | - |  | - |  | 206,168 |  | 32,172 | 10,697 |
| Non-Professional Volunteer Services: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Adult Volunteers | 169,749 | 50,977 | 72,490 | - |  | - |  | 9,154 |  | - |  | - |  | 302,370 |  | 12,446 | 44,445 |
| Teen Volunteers | 187,367 | 27,906 | 23,657 | - |  | - |  | - |  | - |  | - |  | 238,930 |  | - | - |
| Total Compensation Value | 801,538 | 266,404 | 194,794 | 22,717 |  | 55 |  | 151,485 |  | 6,764 |  | 16,951 |  | 1,460,708 |  | 118,287 | 212,615 |
| Food | 176,982 | 34,971 | 30,724 | - |  | - |  | 176 |  | 1,210 |  | 61 |  | 244,124 |  | - | 1,164 |
| Professional Fees | 19,535 | 3,515 | 3,861 | - |  | - |  | 4,225 |  | - |  | - |  | 31,136 |  | 38,898 | 25,435 |
| Rent | 30,000 | 9,133 | 15,960 | - |  | - |  | 14,400 |  | - |  | - |  | 69,493 |  | 7,680 | 12,000 |
| Facilities and Equipment Expenses | 32,688 | 4,848 | 2,331 | 20 |  | 429 |  | 9,557 |  | - |  | 1,175 |  | 51,048 |  | 3,737 | 5,431 |
| Marketing and Promotion | 1,589 | 3,085 | 35 | - |  | 295 |  | 20,573 |  | - |  | - |  | 25,577 |  | - | 17,401 |
| Depreciation | 31,461 | 459 | - | - |  | - |  | 5,243 |  | - |  | 135 |  | 37,298 |  | 397 | 1,125 |
| Special Event | - | 2,643 | - | - |  | - |  | - |  | - |  | - |  | 2,643 |  | - | 33,855 |
| Supplies | 12,621 | 3,548 | 2,204 | - |  | 403 |  | 2,964 |  | 72 |  | 701 |  | 22,513 |  | 1,811 | 2,045 |
| Interest Expense | 16,276 | - | - | - |  | - |  | 1,808 |  | - |  | 498 |  | 18,582 |  | 708 | - |
| Development and Travel | 7,543 | 1,500 | 1,295 | 447 |  | 115 |  | 2,730 |  | 39 |  | - |  | 13,669 |  | 2,182 | 399 |
| Banking and Processing Fees | - | 465 | - | - |  | 255 |  | - |  | - |  | - |  | 720 |  | 2,405 | 12,634 |
| Outside Services | 9,872 | 1,079 | 493 | - |  | 160 |  | 1,389 |  | - |  | 11 |  | 13,004 |  | 629 | - |
| Catering Expenses | - | - | - | - |  | - |  | - |  | 10,891 |  | - |  | 10,891 |  | - | - |
| Insurance | 2,894 | - | 398 | - |  | - |  | 1,394 |  | - |  | - |  | 4,686 |  | 3,185 | 1,593 |
| General Expenses | 1,518 | 245 | 89 | - |  | - |  | 261 |  | - |  | - |  | 2,113 |  | 656 | 4,162 |
| Postage and Shipping | 1,865 | 154 | 131 | - |  | - |  | 1,509 |  | 24 |  | 44 |  | 3,727 |  | 401 | 810 |
| Garden Expenses | 3,838 | - | 189 | - |  | - |  | - |  | - |  | - |  | 4,027 |  | - | - |
| Licenses and Fees | 1,002 | 125 | - | - |  | - |  | - |  | - |  | - |  | 1,127 |  | 690 | 1,275 |
| TOTAL EXPENSES AND |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| VOLUNTEER SERVICES | \$ 1,151,222 | \$ 332,174 | \$252,504 | \$ 23,184 | \$ | 1,712 | \$ | 217,714 | \$ | $\underline{19,000}$ | \$ | 19,576 |  | 2,017,086 | \$ | 181,666 | \$ 331,944 |
| Percentage of Total | 45\% | 13\% | 10\% | 1\% |  | 0\% |  | 9\% |  | 1\% |  | 1\% |  | 80\% |  | 7\% | 13\% |

THE CERES COMMUNITY PROJECT
Schedule of Expenses - Including the Fair Value of Non-Professional Volunteer Services

# THE CERES COMMUNITY PROJECT 

# Note to Supplemental Information 

December 31, 2015 and 2014
NOTE A - FAIR VALUE OF NON-PROFESSIONAL VOLUNTEER SERVICES
The Organization received the services of more than 600 non-professional volunteers in each of the years ended December 31, 2015 and 2014. In accordance with generally accepted accounting principles, these services were not recognized in the Statement of Activities because such services do not involve specialized skills. However, these services are an integral part of the preparation, cooking, gardening, delivery of meals and education for the meal programs, as well as community outreach, administration and fundraising.

The average value of volunteer services, including related payroll taxes and benefits of approximately $16 \%$, was $\$ 10.44$ per hour and $\$ 10.37$ per hour for teenagers and $\$ 16.03$ per hour and $\$ 20.32$ per hour for adults in the years ended December 31, 2015 and 2014, respectively. The fair value of the adult services has been determined by management using the U.S. Department of Labor's Occupational Employment Statistics for the Sonoma County, Marin County and California areas. The organization estimates the total value of the following nonprofessional volunteer services as $\$ 598,192$ and $\$ 592,724$ in the years ended December 31, 2015 and 2014, respectively, and has included them in the supplemental Schedule of Expenses Including the Fair Value of Non-Professional Volunteer Services for the Years Ended December 31, 2015 and 2014 as follows:

|  | $\begin{gathered} 2015 \\ \text { Hours } \\ \hline \end{gathered}$ | $2015$ <br> Fair Value | $2014$ <br> Hours | $2014$ <br> Fair Value |
| :---: | :---: | :---: | :---: | :---: |
| Sebastopol Meal Program: |  |  |  |  |
| Adults | 11,539 | \$169,749 | 10,221 | \$182,317 |
| Teenagers | 17,947 | 187,367 | 14,708 | 152,228 |
| Marin County Meal Program: |  |  |  |  |
| Adults | 3,006 | 50,977 | 6,068 | 149,674 |
| Teenagers | 2,673 | 27,906 | 1,735 | 18,270 |
| Sonoma Valley Meal Program |  |  |  |  |
| Adults | 5,332 | 72,490 | 1,352 | 25,140 |
| Teenagers | 2,266 | 23,657 | 2,249 | 23,277 |
| Community Outreach: |  |  |  |  |
| Adults | 325 | 9,154 | 13 | 204 |
| Teenagers | - | - | - | - |
| Administration - Adults | 638 | 12,446 | 1,161 | 24,583 |
| Fundraising: |  |  |  |  |
| Adults | 1,572 | 44,446 | 510 | 10,707 |
| Teenagers | - | - | 611 | 6,324 |
| Total Fair Value of Non- <br> Professional Volunteer Services | 45,298 | \$598,192 | 38,628 | \$592,724 |

